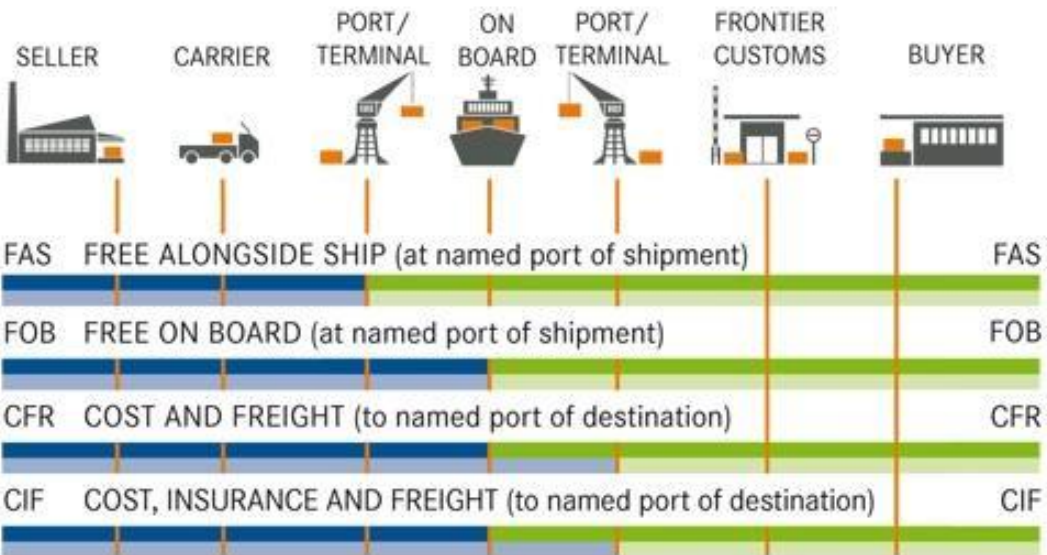
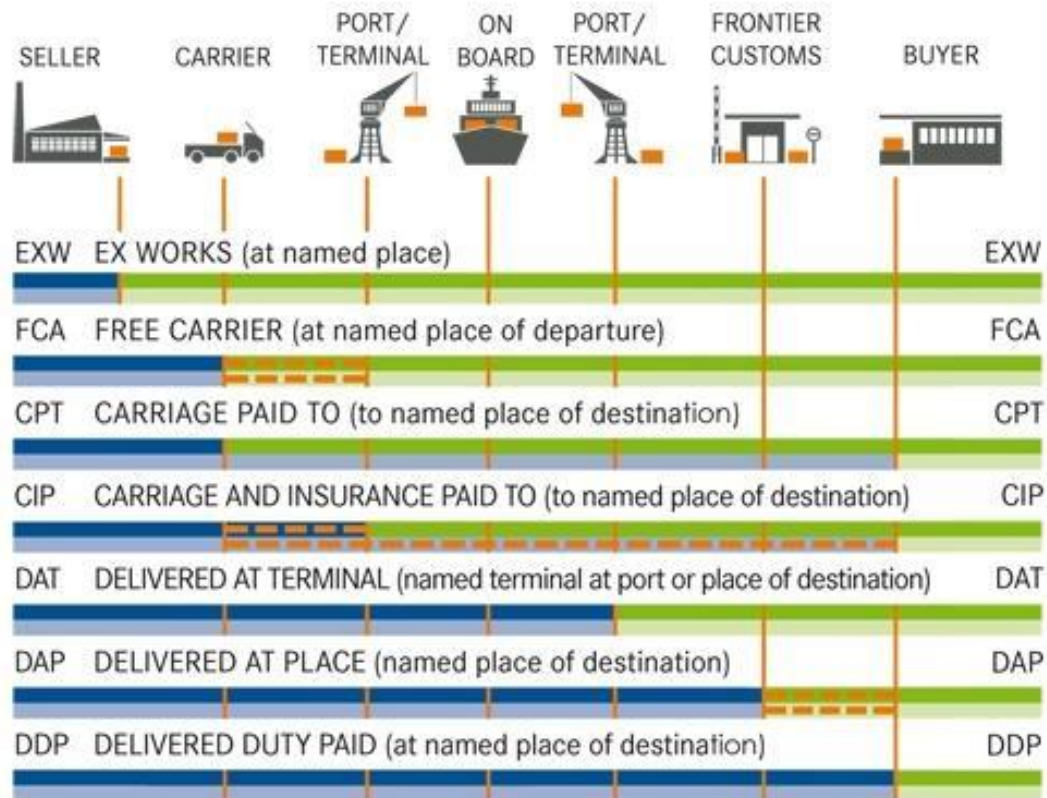


# Incoterms 2010



Seller's Risks  
Seller's Costs
Buyer's Risks  
Buyer's Costs

The critical point regarding named place or insurance to be defined separately in the contract.